OUTLFE757

COASTAL VIRGINIA'S LGBTQ MEDIA COMPANY

2025 MEDIA KIT



WE'RE OUT IN EVERY WAY

"Virginia's Hampton Roads region has long attracted diverse and mobile people . . . – Charles H. Ford and Jeffery L. Littlejohn, LGBT Hampton Roads: Images of Modern America

Gallup Inc. boasts the largest ongoing study of the LGBTQ population in the United States, including a recent poll of more than 370,000 tracking interviews with LGBTQ people. The results placed the Virginia Beach–Norfolk Metropolitan Statistical Area (MSA) 12th at 4.4 percent of our population in the United States.

Outlife757 is the only alternative media and events company specifically for our community. Our core demographic of 21–45 year old LGBTQ consumers and their allies is progressive, diverse, and growing.

Here's how we reach this savvy and engaged audience...





OUTLIFE757 MAGAZINE

Our bi-annual magazine is the region's only LGBTQ+ publication, and we make it a point to highlight the best of our thriving LGBTQ community.

- Original content featuring the people, places, events, and the issues that impact Hampton Roads' LGBTQ and allied community.
- Free interactive online edition published bi-annually with ad creative updates available on demand, video, lead generation forms, embed and sharing, and more.
- Your ad is linked directly to your web site or other online presence.
- 2,000 print copies of a June Pride edition distributed free of charge at regional Pride festivals and related events.
- Includes a listing in OutGuide757.com, our LGBTQ resource directory (see page 6).
- Advertorial and editorial opportunities available.

READ THE LATEST EDITION

RATES (2 ISSUES)	1 ISSUE (DIGITAL ONLY)	2 ISSUES (DIGITAL & PRINT)
Two-page spread	\$1200	\$1950
Back cover	\$1100	\$1800
Inside covers	\$900	\$1500
Full page	\$800	\$1350
Half page	\$600	\$1050
Quarter page	\$500	\$750

All rates include complimentary creative services, a listing in OutGuide757, our LGBTQ resource directory, and on-demand digital edition updates to your ad creative during the term of your commitment.

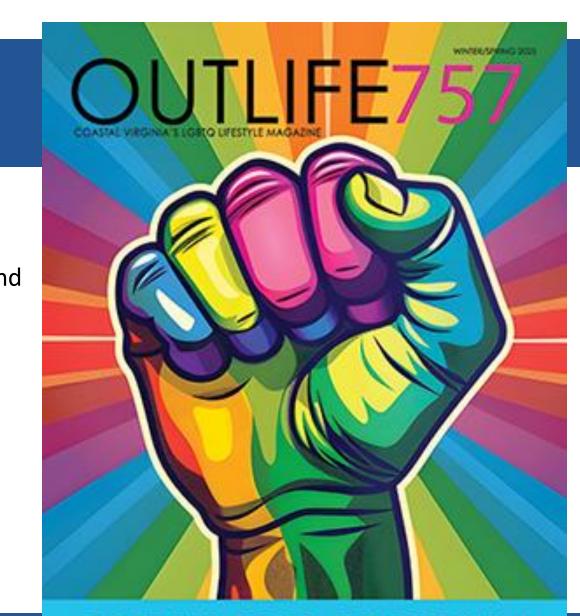
2025 PUBLICATION DATES January and June

SPACE AND ART DEADLINES June 2025 edition: May 9, 2025 January 2026 edition: December 16, 2025

REACH

Interactive online editions average 1,200 views per month.

2,000 hard copies distributed at regional Pride events throughout the year.



FIGHT THE GOOD FIGHT EDITION











OUTGUIDE757 LGBTQ DIRECTORY

This handy downloadable digital guide is the essential resource for LGBTQ owned and allied businesses, government agencies, and non-profits in Hampton Roads and beyond. Display advertising and affordable directory listings are available to showcase your business or organization.

- Full color 4 x 9 business, organization, community, and advocacy directory.
- Downloadable digital edition with links to your email, web site or other online presence. We also print a limited number of copies for distribution at Pride month events.
- Published bi-annually in a digital edition with ad creative updates available on demand, opportunities for video, lead generation forms, and embed and sharing capabilities.
- Includes a listing in Outlife757.com's LGBTQ resource directory.

REVIEW	<u>OUR LATEST EE</u>	DITION
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RATES	1 ISSUE (DIGITAL ONLY)	2 ISSUES (DIGITAL & PRINT)	2025 PUBLICATION DAT
Center spread (2 pag	ges) \$900	\$1100	March and Septembe
Back cover	\$800	\$1000	
Inside covers	\$700	\$900	SPACE & ART DEADLIN
Full page	\$600	\$800	March 17, 2025
Half page	\$400	\$500	September 10, 2025
Business card	\$200	\$300	
Business listing only	\$150	\$250	REACH

All rates include the following:

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- A directory listing in Outguide757 with hyperlinks to your contact info.
- Outlife757 advertisers receive a complimentary listing.
- A listing in Outlife757.com's online resource directory.
- Complimentary creative services with on demand digital ad updates.

SPECIFICATIONS

Directory size 4" W x 9" H Downloadable, full color

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Our interactive online version averages 2,100 views per month.

Hampton Roads Business Outreach Jarrod Hunt PO Box 11650 See OL Norfolk, VA 23517

CAREER DEVELOPMENT

Beat the Bots Résumé LLC info@beatthe Ezra Rose 501 Viking Drive Virginia Beach, VA 23450

City of Chesapeake Talent Acquisition iobs.city 306 Cedar Road Chesapeake, VA 23322

OutWork757 LGBTQ Career Expo Eric Hause Norfolk, VA

CHURCHES & FAITH ORGANIZAT

beatthek

All God's Children Community Church adco Pastor Terri Wade-Stancil 6049 Indian River Rd. Virginia Beach, VA 23464

Coastal Virginia Unitarian Universalists Rev. Viola Abbitt 809 S Military Highway Virginia Beach, VA 23464

New Life Metropolitan Church Pastor Mark Byrd 1000 Sunset Drive Norfolk, VA 23503

CLUBS & BARS

37th and Zen Brendan Mulligan 1083 37th St. Norfolk, VA 23508

Patty Pruitt

The Wave Nightclub faceboo 4107 N. Colley Ave.

Norfolk, VA 23508 COMMUNITY ORGANIZATION Hampton Roads Community Four 101 W. Main St., Suite 4500

Norfolk VA 23510

Roxie Hoven, Executive Director norfolkcasa@norfolkcasa.com 150 St. Paul's Blvd., 5th Floor Norfolk, VA 23510 12 | OutGuide757 • Spring 2024

The Essential LGBTQ+ Resource for **Coastal Virginia**

OUTLIFE757.COM

Outlife757.com is Costal Virginia's LGBTQ web portal featuring local and national news, a free calendar of events of interest to the LGBTQ community, a weekly email newsletter, and features about the people and places that make our community so vibrant.

- 8,600 average monthly page views.
- 6,000 loyal opt-in weekly email newsletter subscribers (January 2024) with an average 41.9% open rate and 3.7% click rate.
- Top 5 organic search engine results for LGBTQ/ Hampton Roads related keywords.
- Original and topical news, lifestyle, personality, opinion, and local events.
- A comprehensive LGBTQ Local Resource Directory (coming soon).
- Ask about page sponsorship, co-branded advertorial, social media promotion, and editorial contributor opportunities.

BANNER ADVERTISING ON OUTLIFE	
Site-wide placement. No rotation.	
Leaderboard 728X90.	\$250/mo

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Vertical Banner 300X500 Button 300X300 Half banner 235X60

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2230/IIIC \$150/mo \$100/mo \$75/mo

EMAIL NEWSLETTER

Delivers weekly on Thursday	
(Rates are per delivery)	
Leaderboard 600 X 115	\$150
Events banner 600 X 115	\$125
Footer banner 600 X 115	\$75
Custom email blast	\$250

EVENTS # LIST YOUR BUSINESS STUFF WE DO # SUBSCRIB III Q OUTLIFE757 ERIC HAUSE spot_img COMMUNITY Diverse Hampton Roads Caters to the Unique Needs o Minority-owned Small Businesses ber 3 2024 embering Kim Keen tember 26, 2024 2024 Virginia Queer Film Festival lineup released mber 11, 2024 October is LGBTO History Month Around the World LGBT Life Center celebrates grand opening of new Eric Hause - October 10, 2024 0 facility in Hampton

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LGBT History Month not only celebrates the achievement of our community as whole but of of 31 lesbian, gay, bisexual or transgender Icons. Each...

per 11, 2024

ARTS & ENTERTAINMEN



PODCAST: VA Stage's Dracula cast members talk turning the classic story on its head, and how fun it can be.

Fric Hause - October 24, 2024

In Kate Hamill's toothsome update "Dracula: A Feminist Revenge Fantasy, Really", the tables are delightfully turned. With Dracula: A Feminist Revenge Fantasy, Really, playing through



2024 Virginia Queer Film Festival lineup released Eric Hause - September 11, 2024

The 2024 Virginia Oueer Film Festival recently announced the 2024 film selections and schedule for the second annual festival September 20-22 on the campus.

OUTWORK757

Virginia's only LGBTQ Career Expo is a unique human resource event for affirmative businesses, organizations, and recruiters looking to diversify their workforce, volunteer base, or intern program. 2025 marks our fifth annual expo, and in 2024 we attracted more than 200 LGBTQ job-seekers ages 18 to 70 from across the Commonwealth. This year we will once again be in the Webb Center on the campus of ODU ensuring that students will have easy

access to the Expo.

ALL RECRUITERS RECEIVE:

- An 8 x 10 footprint with a 8-foot table, two chairs, access to electricity, and Wi Fi.
- A list of qualified attendees following the Expo.
- A listing for your business or organization in OutGuide757, Hampton Roads' LGBTQ Resource Directory.
- Invitation to attend our Diversity, Equity, and Inclusion Seminar prior to the Expo.
- Free postings for one year on our job board at Outwork757.
- See sponsorship investments and benefits at Outwork757.com

RECRUITER OPPORTUNITIES

- For-profit & government \$300
- Non-profit agencies \$200
- Social and support groups \$50

SPONSORSHIP OPPORTUNITIES

- Gold \$1000
- \$800 • Silver
- Bronze. \$500

REVIEW OUR RECRUITER AND SPONSOR BENEFITS AND REGISTER AT OUTWORK757.COM BY MARCH 1, 2025 IN ORDER TO HAVE YOUR BUSINESS REPRESENTED IN OUTGUIDE757.

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FIND YOUR NEW CAREER AT OUTWORK757 HAMPTON ROADS ONLY LGBTQ CAREER EXPO



MARCH 18, 2025 • 11-3 WEBB UNIVERSITY CENTER **OLD DOMINION UNIVERSITY** NORFOLK, VA

THE VIRGINIA QUEER FILM FESTIVAL

September 2025 will mark our third annual Festival after producing two successful events that brought community, filmmakers, creators, and film buffs together. This track record puts us on the same level as a handful of Queer Film Festivals in the South.

Financial support from our generous donors and membership base is essential to the Virginia Queer Film Festival's continued ability to connect aspiring LGBTQ+ filmmakers with film fans who are joined together by their love of story.

Sponsoring the Virginia Queer Film Festival is also an effective way to showcase your company's brand and support for the arts—especially when ours is a niche Festival that reaches a very specific audience. Your sponsorship is guaranteed to be seen not only by attendees and filmmakers, but in other markets where we promote the event.

SPONSORSHI	POPPORTUNITIES	ADVERTISING PAR	RTNERSHIPS	MEMBE
Creator	\$10,000	 Enthusiast 	\$1000	• Sust
 Benefactor 	\$5,000	 Friend 	\$500	• Inno
Producer	\$2,500	 Advocate 	\$250	Patr

\$1,000

• Director

• Individual.

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DOWNLOAD OUR COMPLETE SPONSOR AND MEMBERSHIP PACKAGE

The Virginia Queer Film Festival is a registered nonprofit Virginia corporation (Tax ID #88-4145996) soliciting charitable donations for the purpose of operating the annual Virginia Queer Film Festival.

Contributions may be tax deductible.

ERSHIP \$1,000 tainer \$750 ovator \$250 \$75



OUTLIFE757 ART SPECIFICATIONS & DEADLINES

IF YOU SUBMIT CAMERA READY PRINT ARTWORK TO US...

Image resolution is 150 IS (linescreen), 300 dpi (dots per inch).

All ads and imbedded art images must be submitted electronically on disk or via email. Acceptable file types are:

- PDF file (save in high resolution)
- EPS file (please convert fonts to outlines)
- High res JPG or PNG file

You may incur additional charges if your electronic file is not 100 percent camera ready as specified above. This means that (1) your ad is sized to the exact ad dimensions (see ad sizes below), (2) all image links, printer fonts, and screen fonts are present, and (3) image resolution is correct.

IF YOU NEED OUR COMPLIMENTARY DESIGN SERVICES...

Please provide all ad images, graphics, and logos digitally at 300 dpi at 100%. Acceptable file formats are EPS, TIF, PSD, PNG, or JPEG. GIF files will not be accepted. We will provide limited scanning services if your photos or graphics are clean, sharp, and scan-ready. We reserve the right to substitute fonts if none are provided and reject graphics for scanning if not of acceptable quality. We will provide you with one proof of your ad, one round of revisions, and a final proof for approval. Additional proofs or redesigns are subject to additional charges. We also can provide photography services for an additional fee.

All original creative files remain the intellectual property of Hear Media + Marketing. If you would like to use your ad in other publications, we can resize it and submit it on your behalf for a per instance fee of \$30.

Submit all artwork to: Hear Media + Marketing • 6919 Chironna Pl. • Norfolk, VA 23518 eric@hear-media.com • 757.761.3742

- Half page 7.5" W x 5" H

Art Deadlines

In-house design Camera ready Publication date

- Full page 3.5" W x 8.5" H
- Half page 3.5" W x 4" H
- Business card 3.5" W x 2" H

Art Deadlines:

In house design Camera ready Publication date

WEB

Leaderboard 728 Vertical Banner Button 300 x 300 Half Banner 235

OUTLIFE757 MAGAZINE

• Magazine trim size is 8.5" W x 11" H. All art is four color. • Double truck w bleeds 17.25" W x 11.25" H (live area inside 16.5" W x 10.5" H) • Full page w bleeds 8.75" W x 11.25" H (live area inside 8.25" W x 10.75" H) • Full page no bleeds 8.25" W x 10.75" H • Half page vertical 3.75" W x 10" H • Quarter page 3.75" W x 4.75" H

	Summer/Fall 2025	Winter/Spring 2026
n	May 10, 2025	December 16, 2025
	May 15, 2025	December 20, 2025
e	May 2025	January 2025

OUTGUIDE757 RESOURCE DIRECTORY

• Directory trim size is 4" x 9". All art is four color. • Full page w bleeds 4.25" W x 9.25"H (keep live area inside 3.5" x 8.5")

Spring 2025	Autumn 2025
February 25, 2025	August 23

February 20, 2025

March 2025

August 23, 2025 September 10, 2025 September 2025

	OUTLIFE757.COM DIGITAL ENEWS
8 x 90 pixels. 300 x 500 pixels	600 x 115 pixels
0 pixels x 60 pixels	File formats: JPG, PNG and GIF Art Deadline: One week prior to run date